

CATALYST FOR CHANGE Then. Today. Tomorrow.

Annual Report 2008

NATIONAL BLACK MBA ASSOCIATION® INC.

Vision

The National Black MBA Association's vision is to be an organization which leads in the creation of economic and intellectual wealth for Blacks.

<u>Mission</u>

Established in 1970, the National Black MBA Association[®] is dedicated to developing partnerships that result in the creation of intellectual and economic wealth in the Black community. In partnership with more than 480 of the nation's top business organizations, the association has inroads into a wide range of industries and public and private sectors. Yet, all of NBMBAA's partners share one thing: we are all committed to a common goal.

The organization gains its strength from a firm belief in community and a commitment to its development through economic and educational initiatives that support the global African American community.

As a professional membership organization of Black graduates with MBAs and advanced degrees, and entrepreneurs, we will increase the number as well as the diversity of successful Blacks in the business community by:

- Providing innovative programs to stimulate their intellectual and economic growth
- Building partnerships with key stakeholders who help facilitate this growth
- Increasing awareness and facilitating access to graduate management education programs and career opportunities in management fields

Table of Contents

2008 NBMBAA® Board of Directors

2000 NDIVIDAA DOULD OF DIrectors	-
William W. Wells Jr., Board Chair	3
President, W. Wells & Associates	
Audrey D. Hines, Vice Chair/Development	4
President, Dillard Hines & Associates	5
Dr. dt Ogilvie, Vice Chair/Policies & Procedures Associate Professor of Business Strategy,	6
Rutgers Business School	0
Dimitrius M. Hutcherson, Treasurer Senior Manager, Deloitte	8 9
Angela Eason, Secretary Senior Manager, Deloitte	1
Alvin Brown. Immediate Past Chairman	
Senior Advisor, Hillary Clinton	1
Charles A. Bogguess	1
Consultant, Next Age Consulting	_
Thomas W. Dortch Jr.,	1
Chairman and CEO, TWD, Inc.	~
Leonard James III,	2
U.S. Business Development Manager,	
ExxonMobil Fuels Marketing Company	
Oscar Joyner, President, REACH Media, Inc.	
Steve C. Lewis, Director, Strategic Planning, Manufacturing Executive Office, Ford Motor Company	E
Kandance Weems Norris, Partner,	
Cumby + Weems LLP	E
Quentin Roach, Chief Procurement Officer,	E
Bristol-Myers Squibb	L L
Keith R. Wyche, President, U.S. Operations,	(
Pitney Bowes Management Services	

NBMBAA[®] Background

Conceptualized	
Incorporated	
Status	501(c)3 Non-profit
Headquartered	Chicago, IL
Scope	National
Professional Chapters	s 43
Collegiate Chapters	
Members	
Corporate Partners	486

Programs and Services

Networking Opportunities

- Local Career Fairs
- Chapter Social Events
- Interaction with other Professional Organizations
- Networking with Corporate Leaders and Top Business Schools
- **Professional Recognition**
- Chapter Awards' Programs
- Local Newsletters
- Board and Committee Opportunities

- 2 NBMBAA[®] Mission and Vision
 - NBMBAA[®] Background
- Chairman's Message
- President & CEO's Message
- 5 Education
- 3 Career
- 2008 National Award Recipients
- 10 Leadership
- 11 Entrepreneurship
- 12 Lifestyle
- 13 Chapters
- 20 Partners

NBMBAA[®] Management Team

Barbara L. Thomas President & CEO Elizabeth "Liz" Hope Director, Marketing, Research & IT Bridgitti Knox, CMP Director of Conference, Meetings and Events Cecil B. Lucy, JD, CPA Vice President, Finance & Legal Services/ Chief Financial Officer Fred J. Phillips III Director, Membership, Chapter & University Relations Kim R. Wilson Vice President, Strategic Program Initiatives Reniece R. Wright, MSHR Director of Human Resources

Career Development

- Chapter Workshops with Industry Experts
- Local Mentoring from Senior Members
- Employment Networking with Corporate Partners
- Top-level Executive Coaching Local Community Involvement
- Entrepreneurial Outreach Programs
- Student Mentoring Opportunities
- Tuition Assistance for MBA and PhD Students

Chairman's Message



he National Black MBA Association® (NBMBAA) is an organization focused on change – and at all times, positive change. Truly, NBMBAA is a catalyst for change – driving the type of change that is enduring, providing long-term sustainable impact. At NBMBAA, one of our imperatives is to be "mission-driven and future-focused." By following this credo, NBMBAA continuously positions itself at the cutting edge of change. And it remains relevant as an organization in all situations and circumstances.

In 2008, as our country prepared for one of the most important and historic presidential elections in its history, NBMBAA hosted its 30th Annual Conference and Exposition in our nation's capital. More than 12,000 business professionals, thought leaders, industry experts, recruiters, community and civic leaders, students and many others attended the conference. These individuals took important steps on their journeys to learn more about how to become a catalyst for change and to lead change in their professions. The conference also offered time for the organization to recognize and praise the accomplishments of those who helped clear the way, set the stage and encourage us to push farther and harder. One such individual was H. Naylor Fitzhugh, a true living "catalyst for change." Fitzhugh, a leader in target marketing and business education, clearly impacted our organization, and he serves as an inspiration as we approach the future and its uncertainties. In gratitude for Fitzhugh's business and education contributions, advice, wisdom, encouragement and inspiration, the NBMBAA held a special conference celebration, which included his immediate family.

Also serving the NBMBAA organization is a cadre of volunteer professionals who throughout 2008 unselfishly dedicated their time, energy and resources to help position NBMBAA as a leading organization. Our local chapters remain the lifeblood of the organization and home to many truly outstanding individuals who continuously strive for excellence in all they do. In 2008 and beyond, the chapters' presidents and leadership teams remain highly motivated, educated, skilled and multitalented; they run their chapters as effective businesses.

Their commitment to serving others with passion, purpose and power is a key element to the overall success of NBMBAA. Not only are these individuals strong catalysts for change, they are also champions supporting change. And they are prepared to be the current and future leaders in our great nation. They also clearly demonstrate the promise of what NBMBAA has to offer, while providing a critically important link to thousands of persons throughout the country.

As an organization, NBMBAA is truly a catalyst for change and we continue to invite you to join us on our journey into the future.

Sincerely, William W. Wells, Jr. Chairman, Board of Directors National Black MBA Association[®], Inc.

President & CEO's Message

This is an age of ideas. Who hasn't thought about at least one? In 2008, I was reminded of how important it is to not only have a good idea, but the right idea at the right time. You even have to be sure you are the right person, willing to turn the idea into reality.

This is the topic we explored under the banner "Why Didn't I Think of That?" Great ideas seem so obvious once they hit the market, right? But how do you come up with great ideas when you've been brought in to revitalize a brand looking for growth, when it already has a loyal following and an enviable position in the marketplace?

How can you hope to measure up to a great thinker like the late H. Naylor Fitzhugh, one of the first Black MBA Harvard graduates in the university's history? How did Fitzhugh, who launched his career in an era of Jim Crow, redlining and old boy business, develop and successfully sell the concept of target marketing?

During 2008, in our media, our Annual Conference held in Washington, D.C., and during our Local Empowerment Initiative Tour stop in Jacksonville, Fla., we challenged your thinking about what it takes to become an innovator. We asked you to discover what it would take to become a Catalyst for Change and an innovator – rather than living life as the one who continues to ask, "Why didn't I think of that?"

For 2008's Conference we developed a few new things, including our NBMBAA® Entrepreneurial Institute supported by founding sponsors Wells Fargo and State Farm. We added innovative new programs to our 5th Annual Leadership Institute sponsored by PepsiCo, and we added the NBMBAA Industry Theatre to our Career Fair. We also offered a Conference plenary called "Why Didn't I Think of That?" hosted by energizing Black entrepreneurs who shared compelling stories.

A few years ago, Frans Johansson spoke at our Conference about his highly popular book "The Medici Effect: Breakthrough Insights at



the Intersection of Ideas, Concepts, and Cultures; He shared how disconnected bits of culture and information can come together to create something totally new and exciting. Later, futurist thinker and professor Dr. Nat Irvin spoke about "The Arrival of the Thrivals," a culturally eclectic and radically diverse generation of young adults who thrive on change. We heard from Kevin Carroll, speaker and author of "Rules of the Red Rubber Ball: Find and Sustain Your Life's Work." Originator of The Katalyst Blog, Carroll talked about creating lasting change through personal transformation and passion. And last year's Conference speaker Tom Peters, referred to as the "Uber-guru" of management, proclaimed that reinvention no matter who you are - is no longer optional. In 2008, we showed you that things around you are changing - fast. Your ability to think just as fast, or faster, while thriving inside this reality, continues to offer a key to your success. Our organization provided incredible opportunities for you to do just that. Continuing to join and involve yourself in the National Black MBA Association[®] is one of the most exciting and rewarding changes you've made in your life. Think about that!

Sincerely, Barbara L. Thomas President & CEO National Black MBA Association® Inc.

Education

n close to four decades, we've never lost sight that education is the key to suc-_cess and advancement for Black families in America and worldwide. Our pipeline from the classroom to the boardroom delivers resources and relationships that deliver against our mission and vision. In 2008, we continued to solidify our presence at the undergraduate level in order to support and encourage more young people making the choice to pursue an advanced degree in business. The national office, our chapters, partners and members collectively provide hundreds of thousands in direct scholarship dollars, along with countless hours mentoring and advising young scholars at every level. In addition to financial support, access to knowledge and information is critical. We are dedicated to making the MBA degree an attainable dream for everyone.

The NBMBAA Leaders of Tomorrow[®] (LOT) program provides high school students with oneon-one mentoring, exposure to the opportunities and rigors of business, and an introduction to college life and business school. Participants have the chance to earn scholarships at the local and national levels, and attend the annual LOT Leadership Camp and the LOT National Conference held each year in conjunction with the NBMBAA Annual Conference.

In 2008, NBMBAA launched a scholarship program for (LOT) students. Sponsored by Wal-Mart Stores, Inc., the Leaders of Tomorrow[®] Community Service Program – a first-time NBMBAA program – provided up to \$1,000 to NBMBAA local chapters. LOT students participating in the 10 chapters that received the award planned and implemented a community service project that they carried out in their local communities.



High School students from the Columbus Chapter won the 2008 Leaders of Tomorrow[®] National Case Competition, sponsored by ExxonMobil.

Since 1992, the NBMBAA Case Competition[®], sponsored by The Chrysler Foundation, has awarded more than \$300,000 in scholarships to diverse business students, and it has helped more than 1,000 MBA students gain access to scholarship, mentoring and employment opportunities.

Competing teams are given four weeks to prepare an analysis and presentation of a complex business case. Students present and defend before a panel of senior executives, who evaluate the teams on presentation skills, thoroughness, and creativity. Scholarships totaling \$35,000 are awarded to the top three ranking teams. The 2008 competition was won by the team entering from Florida A&M University, in Tallahassee, Fla.

Each year the national association provides more than \$500,000 in scholarships to undergraduate, graduate and doctoral students pursuing careers in business. The program's mission is to identify and increase the pool of Black talent preparing to thrive in the business, public, private and nonprofit sectors. Graduate scholarships are awarded annually

"At Wal-Mart, we strive to make a difference by giving back to communities across the country," says Jody Hestand, diversity recruiter, campus relations and diversity recruiting. "This approach helps support local programs and initiatives that help people live better lives. Wal-Mart's involvement in the LOT program provides an opportunity for tomorrow's business leaders to have a positive impact in their local communities during this holiday season."



The first place team from Florida A&M University (center) with NBMBAA® President & CEO Barbara L. Thomas (second from right), representatives from Chrysler and NBMBAA®.

to business students who are enrolled in accredited Association to Advance Collegiate Schools of Business (AACSB) graduate business programs in the United States.

Two fellowships are awarded each year to students who are enrolled in U.S. doctoral business or management programs or related disciplines. The national office makes a \$1,000 scholarship available to each local chapter for disbursement to undergraduate students.

In 2008, we continued our initiative started in 2006 to establish collegiate chapters nationwide in attempt to close the gap between the high school LOT[®] program and graduate schools. The specific mission of the collegiate chapters is to increase the number of African Americans in business, management and educational programs throughout the world, and to encourage and support young African Americans who are interested in pursuing careers in business. We provide additional resources to students, including GMAT[®] test preparation and copies of the Hobsons Student Guide to graduate programs. Partnerships include BoardnetUSA, Consortium for Graduate Study in Management, Diversity Pipeline Alliance and The PhD Project.

Collegiate Chapters access link: http://www. nbmbaa.org/index.aspx?pageID=829 NBMBAA[®] Builds a Solid Pipeline of Support through Annual Scholarship Program

With the help of its corporate partners, NBMBAA® recognizes and uplifts the newest generation of Black business professionals by providing more than \$500,000 annually in scholarships to undergraduate, graduate and doctoral students pursuing careers in business. The application process begins in January, applications are submitted by May, and the winners are announced in September based upon demonstrated academic excellence, exceptional leadrship potential and active involvement in their local communities through service to others. Winners may receive awards up to \$15,000. NBMBAA[®] membership. round-trip airfare & housing to the Annual Conference & Exposition, complimentary conference registration and special VIP access to receptions and events at the conference.

Plan ahead now, by visiting **www.nbmbaa. org** for submission guidelines.

NBMBAA's 2008 Scholarship Winners

Last year alone, more than 40 students received scholarship awards toward completion of their MBA degrees. The awards were given out during the NBMBAA[®] 30th Annual Conference and Exposition in Washington, D.C., in September 2008.

<u>Career</u>

Through our NtentialSM suite of services, NBMBAA[®] provides access to jobs and the additional insights, coaching and guidance needed to transform potential into success in a highly competitive global job market. Additionally, access to diverse talent is a competitive advantage for corporations, non-profits and other enterprises facing stiff competition. We provide our partners with platforms for attracting, recruiting and retaining top achievers.

In 2008, more than 400 exhibitors and recruiters participated in the NBMBAA[®] 30th Annual Conference & Exposition held in Washington, D.C. Our conference again featured the NBMBAA Career Success NetworkSM (CSN) center, which provides onsite coaching, résumé feedback, and interviewing skills workshops. CSN was created in response to members and partners' demands for additional career skills building opportunities designed for recent graduates to high-achieving mid-career level professionals. NBMBAA Employment NetworkTM and Conference Job Match, a function of the employment network service, leverages web-based resources to help employers find and screen qualified candidates for management positions that require an MBA or advanced experience.



NBMBAA Board Members cut the ribbon at the opening of the 2008 Career Fair.



The 2008 Conference's Friday Luncheon Keynoter, Bank of America Chairman and CEO Kenneth Lewis, was a topical speaker at the end of one of the most tumultuous financial weeks of the last year.



More than 400 companies recruited diverse talent on the 2008 Career Fair floor.



H. Naylor Fitzhugh III, Dr. Leroy "Lee" Nunery and Lillian Lincoln Lambert at the 2008 Membership Breakfast honoring the legacy of H. Naylor Fitzhugh Sr.

Leadership

The NBMBAA[®] vision of leadership blends professional acumen with community commitment.

NBMBAA® 2008 Award Winners



MBA of the Year General Colin Powell Former U.S. Secretary of State



Entrepreneur of the Year Earl G. Graves Sr. Chairman & Publisher Black Enterprise Magazine

Winners of the Leaders of Tomorrow[®] Case Competition Columbus Chapter Students

NBMBAA Case Competition[®] First Place Winners Florida A&M University

H. Naylor Fitzhugh Award of Relevance H. Naylor Fitzhugh Family: Richard H. Fitzhugh Dr. Naylor Fitzhugh Dr. Ido Jamar H. Naylor Fitzhugh, III

Helping Hands Award Procter & Gamble

Silver Torch Award Marriott International **Special Tribute Award** Alvin Brown NBMBAA[®] Immediate Past Board Chair

Chairman's Award Kevin Carroll *Founder, Kevin Carroll Katalyst, LLC*

Educational Institute of the Year Tennessee State University

President's Award Jackie Jenkins Scott, Ph.D. *President, Wheelock College*

Communicator of the Year Catherine L. Hughes *Founder, Chairperson of the Board and Secretary, Radio One*

Leadership

This leadership concept was explored extensively at the 2008 Annual Conference and the NBMBAA Leadership Institute[®], a specialized program for professionals and high achievers who are among the most dedicated learners within our membership. Learning tracks within the Institute were presented by some of the leading teachers and practitioners in the areas of team leadership, marketing, finance, innovation and entrepreneurship.



BET President & COO Scott Mills briefs attendees from NBMBAA Leadership Institute®, part of a collaboration and case study for the Leadership Institute held during the 30th Annual Conference & Exposition in Washington, D.C.

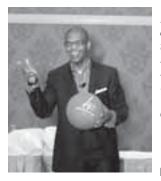
The plenary speaker was legendary management "Uber-guru" Tom Peters, a leader in preparing modern business management for the sweeping-changes of the last 30 years. George C. Fraser, Chairnan and CEO of FraserNet Inc. spoke during the Institutes

Luncheon. Other faculty included Scott Mills, President & CEO of BET Networks, which hosted an off-site collaboration and case study.

> NBMBAA Leadership Institute[®] keynote speaker Tom Peters.



The NBMBAA Local Empowerment Initiative[®] makes elements of the annual conference accessible to local markets by providing workshops, sessions, employment and networking opportunities designed to help participants achieve their personal and professional objectives. The 2008 Local Empowerment Initiative was hosted by the Chicago,



Kevin Carroll during the 2008 NBMBAA Local Empowerment Initiative® Tour held in Charlotte, N.C.

Charlotte, Piedmont-Tri-

ad chapters, with an additional fall stop in Jacksonville, Fla. It featured renowned author, motivational speaker and agent for social change Kevin Carroll, founder of Kevin Carroll Katalyst, LLC

Other Initiatives

In 2006, the association launched NBM-BAA Gold Key AccessSM to provide a private networking forum for senior executives and to help reduce the cost of talent acquisition at the senior level for our corporate partners.

Through an affiliation with boardnetUSA, we provided access to volunteer opportunities at the non-profit board level that allows rising executives to hone leadership skills and expand their working knowledge of boardrelated issues.

Entrepreneurship

ntrepreneurship is the lead engine for job groups in the African American community.

In recent years, the NBMBAA® began to focus on its role in helping to align the interests of corporate America with those of Black entrepreneurs. We have emphasized the value of the MBA degree to established and aspiring entrepreneurs. The 30th Annual Conference & Exposition launched the NBM-BAA® Entrepreneurial Institute, with founding sponsor Wells Fargo, featuring a full-day educational session on the Wednesday for the Annual Conference.

The Entrepreneurial Institute featured practical, real-world advice in the forms of workshops, panels and high-profile speakers who are entrepreneurs themselves. Attendees were able to choose between two tracks – aspiring entrepreneur or current entrepreneur.

The 2008 Conference also launched the Innovation Whiteboard Challenge – where entrepreneurs received five minutes to pitch their idea for a chance to win \$5,000. The Plenary "Why Didn't I Think of That?" spotlighted several entrepreneurs who took an idea from start to finish, and turned it into a high-profile business product.



Sandra Mathis, winner of the 2008 Entrepreneurial Institute's \$5,000 Innovation White Board Challenge, sponsored by Babson College.

And for the second year the 2008 Wells Fargo/NBMBAA Entrepreneurial Excellence Award honored two outstanding entrepreneurs getting "it" done every day. The 2008 winners were Laurna Godwin and Jessica Perkins of Vector Communications, and Michael and Ramona Woods of Ashtae Products.



2008 NBMBAA/Wells Fargo Entrepreneur Excellence Award winners Laurna Godwin and Jessica Perkins of Vector Communications.



2008 NBMBAA/Wells Fargo Entrepreneur Excellence Award winners Michael and Ramona Woods of Ashtae Products.

Lifestyle

chieving balance between work, home and community is critical if our members are to remain productive and fulfilled.

Workshops on life- balance, access to life coaches, and opportunities to network and socialize with like-minded individuals are key components of the NBMBAA's approach to lifestyle for its members. In 2008 NBMBAA® took things one step further, and examined the real life of middle class Blacks with a Town Hall Meeting titled "Is the Middle Class Disappearing?" Moderated by CNN Analyst Roland Martin, the innovative event featured live voting and results from Gallup during a panel discussion looking at how recent times – from Hurricane Katrina to the subprime mortgage crisis – impacted those in the center.



Georgetown University professor Michael Eric Dyson and Washington Post reporter Michael Fletcher during the town hall meeting on the Black middle class.





The 2008 Women's Forum took on the format of a discussion at the beauty parlor, while the Men's Forum took the discussion to the barber shop.

NBMBAA® Chapters

NBMBAA Chapters — Catalysts for Change

T's within the NBMBAA® local chapters that growth takes place on a regular basis. Local chapters are catalysts for change on the ground and in our communities. They help students attend business school, provide companies with sources for diverse talent, create innovative networking opportunities for Black business people and entrepreneur who receive breakthrough training that allows business to boom.

In April 2008, NBMBAA[®] welcomed its 43rd and first international chapter in Toronto, Canada. NBMBAA[®] Toronto, Canada, became

an interim chapter pursuing a vision to increase the economic and intellectual wealth of Black Canadians.

In July, NBMBAA[®] Chapters in Cincinnati, Cleveland, Columbus, Dayton, Detroit, Louisville, Pittsburgh, Toronto and Western New York came together in the first annual MidEast Regional Conference, held in Buffalo, N.Y. The three day event included networking, and workshops with national and regional presentations.

Here's a look at the 2008 Chapters of the Year, along with a snapshot of some of the programs and activities provided through the chapters in 2008.

Chapters of the Year

warded in recognition of the chapters that have done the most to demonstrate excellence within their respective regions.



Westchester / Greater CT Michael McNeil, President



Memphis LaShawn Parks-Hampton, President



Columbus Oyauma Garrison, President

Professional Chapters 2008 Year in Review

Atlanta:

Contributed to a neighborhood cleanup held during the annual Hands on Atlanta Day.

Adopted the West End Performance Academy, an alternative high school for at-risk students.

Austin:

Awarded \$2,500 to high school scholarship recipients.

Central Florida:

Awarded \$7,000 to scholarship recipients.

Strengthened its Leaders of Tomorrow[®] program that was launched in 2006.

Charlotte:

Corporate Partner Appreciation held with author and entrepreneur Dr. Farrah Gray and special guest William "Bill" Wells, NBMBAA[®] Chairman, Board of Directors.

Hosted the Second Annual Recruiting in Partnership in conjunction with various groups; National Association of African Americans in Human Resources, National Association of Black Accountants, Black Data Processing Associates, and the Urban League of Central Carolinas Young Professionals.

Chicago:

Annual Intern Reception, which included a presentation by George Fraser, networking expert and author of books including Click: Ten Truths for Building Extraordinary Relationships.

Hosted the NBMBAA[®] Local Empowerment Initiative 2008 Tour; Keynote Speaker, Kevin Carroll, Author of Rules of the Red Rubber Ball.

Cincinnati:

Launched new corporate partnerships with Prudential and the University of Phoenix.

Hosted Second Annual Golf Outing, which raised more than \$5,000 for the Leaders of Tomorrow[®] program.

Cleveland/Northeast Ohio:

Companies (National City Bank, Medical Mutual of Ohio and American Greetings) provided a total of \$6,000 to scholarship recipients.

Chapter increased scholarships awarded from \$10,000 in 2007 to \$19,000 in 2008. Recipients representing six graduate schools won scholarships.

Columbus:

Named 2008 Chapter of the Year.

Celebrated its 15th year partnering with The Ohio State University (OSU) Fisher College of Business. The university continues to support diverse student involvement in NBMBAA[®] events, locally and nationally.

Dallas-Fort Worth:

The Third Annual Business Community Awards Gala hosted with the National Association of Black Accountants, Inc.

Awarded \$7,500 to scholarship recipients.

Dayton:

Held a Membership Appreciation Night hosted by Bob Ross of Buick-GMC & Ross Motor Cars Mercedes-Benz.

Gathered with Cincinnati, Cleveland, Columbus, Detroit, Louisville, Pittsburgh, Toronto and Western New York Chapters at the first annual Mid East Regional Conference held in Buffalo, N.Y.

Detroit:

Black History Month celebration held in conjunction with the Professional Development Series. Featured guest included Maurice G. Morton of the Wayne County Prosecutor's office.

Leaders of Tomorrow[®] members donated \$1,000 towards the purchase of two computers at the Christ Child House, a residential treatment center for abused and neglected boys.

Greater Harrisburg:

Launched its programming in December with a business card exchange and social extravaganza.



In March 2008, Chapter Presidents met in Los Angeles for the spring 2008 Chapter Leadership Retreat.

Hartford:

Awarded \$8,000 to scholarships recipients.

Houston:

Awarded 16 scholarships, ranging from \$1,000 to \$2,500, to scholarship recipients.

Presented its 11th Annual Scholarship Awards event featuring award-winning journalist Charlayne Hunter-Gault.

Kansas City:

Year-end celebration included dinner, dancing and silent auction.

Los Angeles:

Chapter president Carolyn Trader created "The Business of Health Care," an Aetna supported initiative which supports local health organizations and health-related events; members also contributed their resources.

Initiated partnerships and programs with major utility companies to assist the U.S. Going Green sustainability and environmental concerns and career opportunities.

Louisville:

Awarded \$2,000 to scholarship recipients.

Memphis:

Named 2008 Chapter of the Year.

Students attended the Leaders of Tomorrow[®] Annual Conference. While at Conference, members visited Georgetown and Howard Universities.

Milwaukee:

African American Bank Presidents led a CEO Roundtable conversation about the U.S. financial crisis; The panelists included Deloris Sims of Legacy Bank, Erbert Johnson of North Milwaukee State Bank, and George Gary of Columbia Savings & Loan.

New Jersey:

Seminars included: Entrepreneur Track, Professional Development and Effective Presentation.

Kicked-off the year with 20 new members of the Leaders of Tomorrow[®] program.

New Orleans:

Community Outreach included – gave more than 32 turkeys to deserving families, assisted non-profit which helped single fathers purchase Christmas gifts, participated in Christmas toy drive, and donated blankets to the homeless.

Committees formed and co-chairs selected to execute plans for the 2009 NBMBAA® Annual Conference.

New York:

Executive Career Fair and Networking reception included 22 Corporate partners and more than 300 attendees.

"CASH/College Awareness Symbolizes Hope" youth mentoring program topped 100 participants. Chapter sponsored graduating seniors' tour of Historically Black Colleges and Universities.



In November 2008, Chapter Presidents met in Phoenix for the fall 2008 Chapter Leadership Retreat.

Professional Chapters 2008 Year in Review

Philadelphia:

Jet Set with State Farm Insurance- event included an evening of networking and discussing State Farm opportunities.

White Linen Affair, an annual fundraiser which benefitted the local members of Leaders of Tomorrow[®].

Phoenix:

Provided a free communication training and coaching workshop led by professional speaker Norma T. Hollis.

Piedmont- Triad:

Hosted the NBMBAA[®] Local Empowerment Initiative Tour 2008.

Chapter nominated the 2008 NBMBAA/ Wells Fargo Entrepreneur Excellence Award winners Michael and Ramona Woods of Ashtae Products.



Washington, D.C., Chapter President Oscar Mardis passes the torch to Sandra Hickman, chapter president of the NBMBAA Chapter for the 2009 Conference host city, New Orleans.

Pittsburgh:

Provided \$14,000 in scholarships to nine undergraduate and graduate students.

Established a collaborative partnership with the University of Pittsburgh, Joseph M. Katz Graduate School of Business. There are full graduate scholarships offered as part of the partnership.

Richmond:

Held Seventh Annual Corporate Partner Networking Reception, which featured special guest speaker Barbara L. Thomas. The event included current and prospective members and corporate and community partners.

Second Annual Charity Golf Outing that benefited Leaders of Tomorrow[®] program and scholarships.

St. Louis:

Chapter nominated the 2008 NBMBAA/ Wells Fargo Entrepreneur Excellence Award winners Laurna Godwin and Jessica Perkins of Vector Communications.

Chapter joined with the St. Louis Art Museum to host the "Art as an Asset" program, which featured artwork by Parisbased artist Manuel Hughes who flew in for the event.

San Diego:

Professionals' Mixer collaborated with the National Society of Black Engineers and the Urban League (San Diego County) Young Professionals.

San Francisco:

Annual membership picnic included networking with old and new friends; family members joined the festivities.

Meet and Greet held during the Black Expo Black Professional Organizations Networking & Job Showcase.

South Florida:

Hosted a networking and business card exchange event.

Entered the 11th year of its Leaders of Tomorrow[®] program.

Toronto:

First international chapter launched to increase the economic and intellectual wealth of Black Canadians.

Gathered with Cincinnati, Cleveland, Columbus, Dayton, Detroit, Louisville, Pittsburgh, and Western New York Chapters at the first annual Mid East Regional Conference held in Buffalo, N.Y.

Twin Cities:

Sixteen corporate & two educational partners attended the NBMBAA[®] 30th Annual Conference & Exposition.

Awarded \$24,000 to scholarship recipients.

Washington D.C.:

Chapter hosted the NBMBAA's 30th Annual Conference & Exhibition.

Twenty-fourth Annual Scholarship and Awards Reception held with featured guest speaker and NBMBAA[®] Lifetime Achievement Award recipient Congresswoman Eleanor Holmes Norton.

Westchester/Greater Connecticut:

Named 2008 Chapter of the Year.

MBA Leadership Summit hosted by Pitney Bowes in partnership with the NBMBAA[®], and the National Society of Hispanic MBAs.

Western New York:

Five Leaders of Tomorrow[®] members participated as student filmmakers for a documentary project titled "Our City: Buffalo." (A grant promoting civic engagement funded the project.)

Gathered with Cincinnati, Cleveland, Columbus, Dayton, Detroit, Louisville, Pittsburgh and Western New York Chapters at the first annual MidEast Regional Conference held in Buffalo, N.Y.



The Mideast regional chapters successfully collaborated on its inaugural Leadership Conference and Career. The group, which represents 12 markets, pledged to continue working collectively to add value to their communities.

<u>Chapters</u>

2008 Chapter Directory

Atlanta

Deanna Hamilton P.O. Box 54656 Atlanta, GA 30308-0656 (404) 572-8001

Austin

Belinda Matingou P.O. Box 144822 Austin, TX 78714-4822 (512) 686-4602

Boston

Renee Malbranche P.O. Box 181188 Boston, MA 02118-0010

Central Florida

Leslie Gray P.O. Box 692696 Orlando, FL 32869-2696

Charlotte

Joe Rogers P.O. Box 34613 Charlotte, NC 28234 (877) 732-0314

Chicago

Isaac Bishop P.O. Box 8513 Chicago, IL 60680 (312) 458-9161

Cincinnati

Michele Heath P.O. Box 14656 Cincinnati, OH 45250 (513) 787-4451

Cleveland

Jeanette Haynes-Gordon P.O. Box 22839 Beachwood, OH 44122 (216) 916-4874

Columbus

Oyauma Garrison P.O. Box 163575 Columbus, OH 43216-3575 (614) 470-1683

Dallas-Fort Worth

Kathy Valentine P.O. Box 797174 Dallas, TX 75379-7174 (214) 853-4497

Dayton

Dwight Johnson P.O. Box 3709 Dayton, OH 45401-3709 (937) 285-0113

Denver

Kharyl Jackson P.O. Box 5926 Denver, CO 80217 (303) 328-3573

Detroit

Steven Suber P.O. Box 02398 Detroit, MI 48202 (313) 972-4832

Hartford

Emerson Drakes P.O. Box 2332 Hartford, CT 06146 (860) 586-7002

Houston

Paul Charles P.O. Box 56509 Houston, TX 77256 (713) 866-6573

Indianapolis

Denise Hughey P.O. Box 2325 Indianapolis, IN 46206-2325 (317) 308-6447

Kansas City

Mario Marbury P.O. Box 414661 Kansas City, MO 64141 (877) 493-2073

Little Rock

Lester Blow

Los Angeles

Carolyn Trader 2711 S. Robertson Blvd. Los Angeles, CA 90034

Louisville

Alan Benson P.O. Box 2953 Louisville, KY 40201 (502) 540-5946

Memphis

LaShawn Parks-Hampton P.O. Box 181262 Memphis, TN 38181 (901) 725-4166

Milwaukee

Jill Gilmer P.O. Box 1472 Milwaukee, WI 53201 (414) 466-1052

Nashville

LoLita Toney 611 Commerce Street, Suite 2927 Nashville, TN 37203 (615) 255-0172

New Jersey

Kevin McMillan P.O. Box 28023 Newark, NJ 07101 (732) 246-2878

New Orleans

Sandra Hickman P.O. Box 57978 New Orleans, LA 70157-7978 (504) 368-1534

New York

Frances Ferguson P.O. Box 8135 New York, NY 10116 (917) 881-4683

Philadelphia

Venetta Larry P.O. Box 1384 Philadelphia, PA 19105 (215) 472-4622

Phoenix

Brian Mitchell P.O. Box 27601 Tempe, AZ 85285-7601 (877) 529-4504

Piedmont Triad

Louis Judge III 2618-A Battleground Ave. Greensboro, NC 27408 (336) 790-6209

Pittsburgh

Kevin Cameron P.O. Box 3502 Pittsburgh, PA 15230

Raleigh-Durham

Brett Chambers P.O. Box 13614 Durham, NC 27709 (919) 990-2351

Richmond

Marc Chambers P.O. Box 2134 Richmond, VA 23218 (804) 222-2005

St. Louis

K. Kalimba Kindell P.O. Box 5296 St. Louis, MO 63115-0296 (636) 230-2404

San Diego

Henry Hall P.O. Box 740726 San Diego, CA 92174-0726 (760) 774-2214

San Francisco/Bay Area

Jeff Hatchell P.O. Box 3210 Oakland, CA 94609 (510) 386-2622

Seattle/Portland

Joshua Williams P.O. Box 4143 Portland, OR 97208 (503) 327-4420

South Florida

Catherine Minnis P.O. Box 278872 Miramar, FL 33027 (305) 264-9200

Tampa

Max Oligario P.O. Box 22853 Tampa, FL

Toronto, Canada

Damon Knights P.O. Box 41642230 Sandalwood Parkway Toronto, Ontario L67 4R1

Twin Cities

Steffan Johnson P.O. Box 2709 Minneapolis, MN 55402 (651) 223-7373

Washington, D.C.

Oscar Mardis P.O. Box 14042 Washington, D.C. 20044 (202) 628-0138

Westchester/Greater Connecticut

Michael McNeil P.O. Box 3586 Stamford, CT 06905 (914) 946-6900

Western New York

Lavon Stephens P.O. Box 20581 Rochester, NY 14602 (585) 234-4412

Collegiate Chapters

Atlanta University Center

(Clark Atlanta University, Morehouse and Spelman Colleges)

Bentley College

Hampton University

Huston-Tillotson University

Indiana University

Jarvis Christian College

The Ohio State University

University of Illinois at Urbana-Champaign

University of Maryland

University of Texas at Austin

Winston-Salem State University

2008 Corporate Partners

Strategic Partners

Chrysler Bank of America Dell Deloitte Ford Marriott PepsiCo Target Corporation Wachovia Wells Fargo

Business Partners

American Airlines Cardinal Health Citi Coca-Cola Company (The) Delta Airlines **ExxonMobil** FedEx GF Hewlett-Packard Home Depot Intel Mars Mercedes Microsoft Pitnev Bowes Wachovia Walt Disnev Company (The) Washington Mutual

Key Sponsors

Accenture Aetna Allstate American Express Brown Forman Coors Delphi Deutsche Bank Fannie Mae Genentech Georgia Pacific Hewitt IBM Johnson & Johnson Limited Brands McDonalds Mercer P&G PNC State Farm United Health Group Vanguard Verizon Wal-Mart Stores, Inc.

2008 Career Fair Exhibitors

3M AARP Abbott Laboratories Abercrombie & Fitch Accenture ADP Aetna, Inc AIG Air Products and Chemicals. Inc. Alberto Culver Alcoa Inc. Allstate Insurance Company Amazon American Airlines American Cancer Society American Electric Power (AEP) American Express Company American Heart Association Ameriprise Financial. Inc. Amgen AON Applied Materials Ariel Investments ArvinMeritor Astellas Pharma US AstraZeneca AT Kearnev AT&T

AutoZone Avon Products Inc. AXA Equitable Baker Hughes Bank of America Bank of New York Mellon (The) Bausch & Lomb Baxter Healthcare Corporation Bayer Corporation BB&T Belk Inc. Benfield Holdings, Inc. Bentley College Best Buy Beta Gamma Sigma Bill & Melinda Gates Foundation Black EOE Journal Blue Cross Blue Shield Of Massachusetts **BNSF** Railway Booz Allen Hamilton Boston Scientific Boston University Bristol-Myers Squibb The Broad Center Brown-Forman Corporation Burger King Corporation C.R. Bard, Inc. Campbell Soup Company Capital One Cargill. Inc. Case Western Reserve University Central Intelligence Agency Chevron Chicago Merchantile Exchange Chick-fil-A, Inc. Choice Hotels ChoicePoint Inc. Chrysler LLC Cintas Corporation Cisco Citi Clark Atlanta University The Clorox Company The Coca-Cola Company Colgate-Palmolive

Columbia Business School Comcast ConAgra Foods Inc. Consortium For Graduate Study Constellation Energy Continental Airlines Cook Inc. Cornell University-(The Johnson School) Covanta Energy Corporation Cox Enterprises Inc. Credit Suisse Cricket Communications CSX Corporation Cummins Inc. Darden Restaurants Dartmouth College Davita Del Monte Foods Dell Deloitte. Delta Air Lines Deutsche Bank Diageo **Diamond Management** Technology Consultants Discover Financial Services, LLC Dr. Pepper Snapple Group DTCC DTE Energy Co. Duff and Phelps LLC Duke Energy Duke University Eaton Corporation eBay Inc. Ecolab Inc. **Education Pioneers** Edward Jones eFinancial Careers.com Eli Lilly And Company **EMBARQ EMC** Corporation Emerson Electric Co. **Emory University** Energizer Equitable Resources Ernst & Young LLP

2008 Corporate Partners

ESPN. Inc. Exelon Expedia Inc. ExxonMobil Facebook Fannie Mae Farmers Insurance Group of Companies FDIC Federal Home Loan Bank System Federal Reserve FedEx Corporation Finra The First American Corporation Florida A&M University Ford Motor Co Forest Laboratories, Inc. Fortune Brands, Inc. FPL Group Freddie Mac Frontier Communications G&K Services GE Genentech General Mills General Motors Corporation The George Washington University School of Business Georgetown University McDonough Georgia State University Georgia Tech College of Management Georgia-Pacific LLC GlaxoSmithKline Global Caereer Company GlobalHue GMAC LLC Goldman. Sachs & Co. Goodyear Tire & Rubber Google Harland Clarke Harlev-Davidson Motor Co. Harrah's Entertainment Harris and BMO Capital Markets

HCA Heineken USA Incorporated Henry Schein, Inc. The Hershey Company Hewitt Associates Hilti North America Howard University MBA Program Humana, Inc. IBM Indiana University ING U.S. Financial Services Institute For Supply Management Intel Corporation InterCall Internal Revenue Service International Finance Corporation Iowa Careers Consortium John Deere Johns Hopkins Carey **Business School** Johns Hopkins Hospital Johnson and Johnson Johnson Controls Jones Lang LaSalle Joseph M. Katz Graduate School of Business JPMorgan Chase Kaplan, Inc. Keller Graduate School Kellogg Company Kellogg School of Management Kennametal Inc. Kimberly-Clark Corporation Kohler Co **KPMG I I P** Kraft Foods Kurt Salmon Associates L.P. Green & Partners. Inc Lehman Brothers L enovo Liberty Mutual LimitedBrands, Inc. Lincoln Financial Group LMI Government Consulting Lockhead Martin London Business School L'Oréal USA Lowe's Companies, Inc. LvondellBasell Industries M&T Bank Manpower Marriott International Mars NorthAmerica Marshall & Ilsley Co Mass Mutual Financial Group MasterCard International Mattel, Inc. Mayo Clinic McGraw Hill Companies (The) Medco Health Solution Medtronic, Inc. Meijer Mercedes-Benz USA. 110 Mercer Merck & Co., Inc. Merrill Lynch MetLife Metro Milwaukee Assoc of Commerce Michigan State University Microsoft Corp MillerCoors MIT Sloan School of Management Moët Hennessy USA, Inc. Moody's Investors Service Morgan Stanley NASA Johnson Space Center National Citv Corporation National Sales Network National Science Foundation Nationwide Navistar Nestlé USA

New York Life Insurance Company The New York Times Nike, Inc. Nissan North America, Inc. North Carolina State Universitv MBA Program Northern Trust Company Northwest Airlines. Inc. Northwestern Mutual Novartis Pharmaceuticals Corporation Novo Nordisk Incorporated O'Connell Group Inc. Oglivy & Mather The Ohio State University, Fisher College of Business Oracle Corporation Penn State SMEAL MBA Program Pentair. Inc. Pepperdine University, Graziadio School of Business and Management PepsiCo Inc. The PhD Project Philip Morris USA The PNC Financial Services Group, Inc. Praxair. Inc. Procter & Gamble Prudential Financial Purdue University **Raymond James** Financial Raytheon Regions Financial Corporation **Rice University** RJ Reynolds Tobacco Company Robert Bosch and Alfa Fellowships Robert H. Smith School of Business Robert Half International

2008 Corporate Partners

Robert W. Baird Roche Rvder System, Inc. Sandvik Minning and Construction Sara Lee Corporation SC Johnson And Son Inc. Schering-Plough Corporation School of Business and Industry Select Comfort Corp Sempra Energy Silverton Bank Simmons School of Management Simon Graduate School Solvav North America Sprint Nextel Stanford University Staples, Inc. State Farm Insurance Companies SunTrust Bank SUPERVALU Inc. Takeda Pharmaceuticals North America Target Tepper School of Business at Carnegie Mellon University Texas Instruments Thomson Reuters Thunderbird School of Global Management TIAA-CREF Time Warner, Inc. T-Mobile

Toyota Motor Sales U.S.A. Inc. The Travelers Companies Inc. Trinity Health Tuck School Of Business at Dartmouth Tulane University, Freeman School of **Business** TXU Tyco Electronics Tyco International (US), Inc. U.S Securities and Exchange Commission (SEC) UBS UCLA Anderson School of Management UNC Kenan-Flagler Business School United Health Group United States Tennis Association United Technologies Corporation University Hospitals University of California, Berkeley University Of Chicago University of Dallas University of Denver (Daniels College of Business) University of Florida University Of Georgia Terry MBA Program University Of Michigan-Ross School Business

University Of Minnesota (Carlson School of Management) University of Missouri-Columbia, Crosby MBA Program University of Notre Dame University of Rochester - Diversity Staffing University of Rochester. Simon Graduate School of Business University Of South Carolina - (Moore School of Business) University Of St. Thomas University of Texas at Dallas University of Virginia Darden School University of Washington Business School University of Wisconsin - Madison UPMC/University of Pittsburgh Medical Center US AID US Bank US Citizenship and Immigration Services US Department of State US Food Service USC - Marshall School of Business UT MD Anderson Cancer Center

Vanderbilt University, Owen Graduate School Vanguard Vault Verizon Virginia Tech Volkswagen of America Inc. Wachovia Corporation Wake Forest University Walgreens Wal-Mart Stores, Inc. Walt Disney Company (The) Warm Spirit - The Market Access Company Washington Mutual Washington University in St. Louis Waste Management Watson Wyatt Worldwide WellPoint Wells Fargo Wharton School Whirlpool Corporation Whitman School of Management Winston Salem State University Wm. Wriglev Jr. Company Wyeth Wyndham Worldwide Yale School of Management Yale University